

Improving Capacity Allocation for SEE Market Integration

3rd South East Energy Dialogue

Thessaloniki, 19 June 2009

Tomaž Lajovic, General Manager



BSP SouthPool Strategic Reasoning

BORZEN

- Ensuring liquidity and growth by internationalisation
- Enlarging the portfolio of services and markets
- Expansion to the regional and European trading community

EUREX

- Market entry into SEE energy products
- Build up financial trading and clearing hub in SEE
- Export its transparency and efficiency model to the SEE area

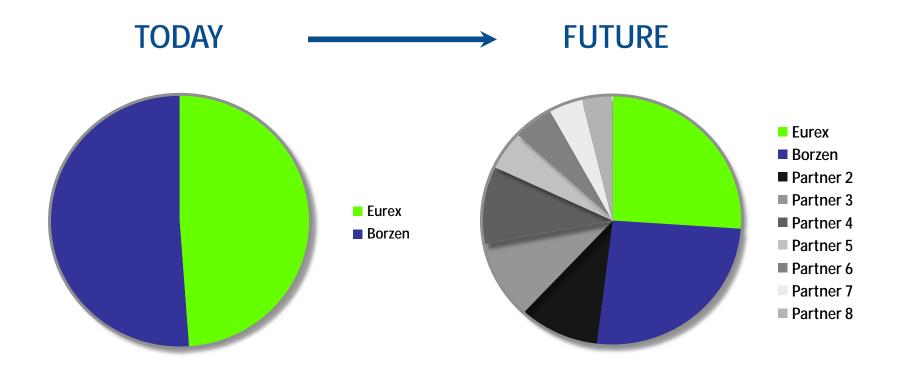
OTHER PARTNERS

- Development of the national markets
- Easy access to the region-wide market
- Improve investment opportunities

Leading regional cross-border energy exchange in South Eastern **Europe**



BSP SouthPool Incorporation and Future Ownership



- Incorporation of a stand alone company in Ljubljana (Slovenia) named BSP Regional Energy Exchange LL C and branded BSP SouthPool
- Initially owned by Borzen and EUREX and open to admission of further partners



BSP SouthPool Our Offer to the Market

Market participants benefit

- Efficient and client oriented business infrastructure
- Easy and region-wide market access
- Pooling of liquidity
- Financial security and lesser risks
- Lower costs (administration work, counterparty risk management)
- Common state-of-the-art technology
- Wide portfolio of high quality services

2

BSP SouthPool Markets Evolution

- BSP SouthPool is a power exchange based in Ljubljana, offering trading in power delivered in two markets:
 - Serbian day-ahead electricity market
 - Slovenian day-ahead electricity market
 - ... further markets to follow shortly
- Starting as isolated markets, moving further to their integration
 - Cross-border interaction between the markets limited to OTC (out of exchange) transactions
 - 2. Integration of the markets
 - Implicit capacity allocation
 - Introduction of cross-border physical swap products



BSP SouthPool Implicit Capacity Allocation Infrastructure

- Auction trading sessions with integrated capacity allocation
 - Market Splitting within the markets operated by BSP SouthPool
 - Market Coupling with neighbouring exchanges

Market Coupling between Italy and Slovenia

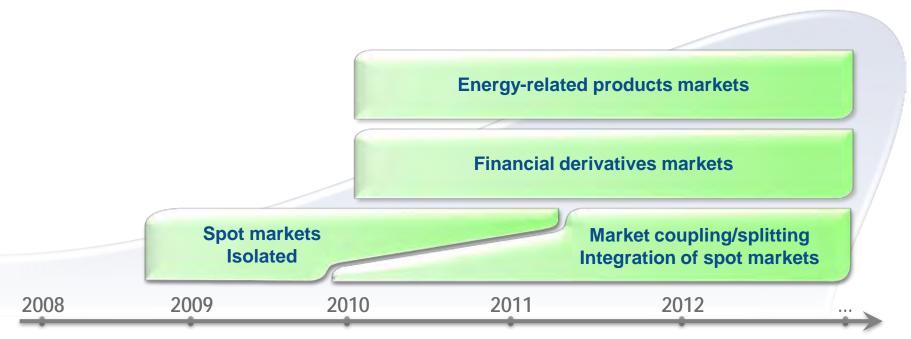
enjoys unanimous support by the Governments, Regulators, TSOs, Market Operators and Power Exchanges (BSP SouthPool and GME),

starting in 2010

- Continuous trading sessions allowing for implicit allocation of available capacity
 - Asymmetrical Continuous Market Splitting only for the markets within operation of BSP SouthPool
 - Well-established in the Nordic intra-day market



BSP SouthPool Markets Development



- BSP SouthPool will deliver relevant and reliable price indices of which robustness to be further enhanced by integration of the exchange markets via
 - implementation of market coupling/splitting
 - introduction of cross-border physical swap products
- Price indices will form the underlying values of the cash-settled products on the financial derivatives markets
 - margining (required collaterals) based on mark-to-market of open positions
 - introduction to follow established minimal historical record of a price index

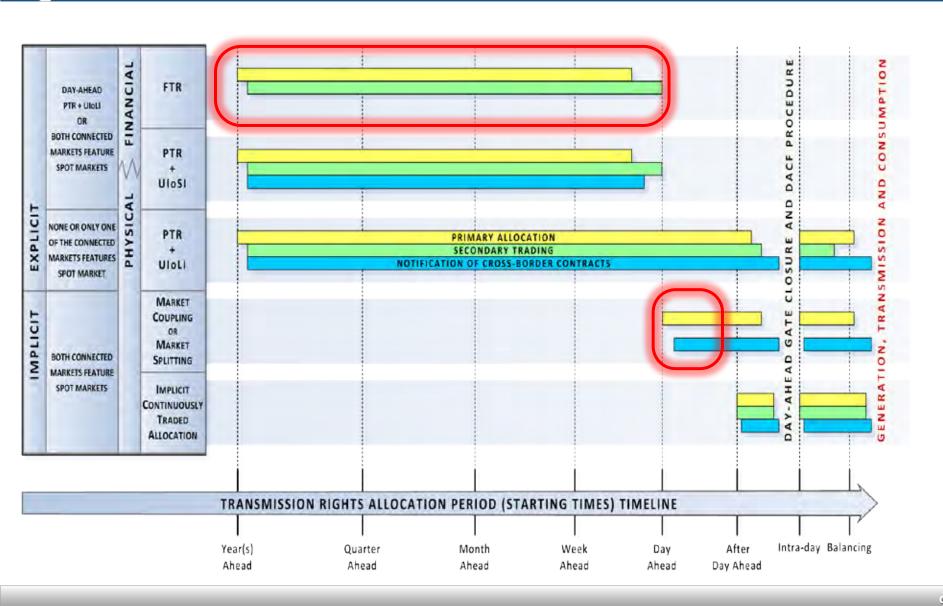


SEE Markets Integration Improving Capacity Allocation

- The CAO project is behind schedule
 - Coordinated auctions (region-wide, all TSOs together) will not be in place for a long time
 - A serious push is needed to get at least to (bilateral) joint allocations NOW
- Longer-term allocations have to become (more) financial
 - PTR + UIoSI
 - FTR
- Day-ahead allocations have to be introduced on all borders



SEE Markets Integration Coherency of Capacity Allocation





SEE Markets Integration Capacity Allocation is the Key

- Long-term capacity allocation of financial rights provides for a perfect hedge to market participants as they can cash it in to acquire physical capacity on the daily allocation
- TSOs can operate more securely as they only allocate physical capacity on the day-ahead level, when they know the system's state
 - No curtailments are needed
 - The cost is entirely transparent, if more rights have been allocated than the capacity actually available on the day
- Allocation of all available capacity day-ahead enables seamless transition to implicit auctions on the borders where and when conditions to do so are fulfilled, i.e. power exchanges on both sides of the interconnection

Tomaz.Lajovic@bsp-southpool.com

European Partnership for a Regional Energy Exchange