



Albania

The Greek-Albanian Chamber's of Commerce & Industry

HPP overview-watchout

The Albanian Energy sector

RES / HPP

- Policies
- Legal Framework - Conditions
- Projects availability
- Investing environment

The Albanian Energy sector

Goals to be achieved in the next 5-6 years:

1. Full coverage of domestic demands
2. Lowest price per KWh offered to local and foreign consumers
3. Albania becomes the Regional Energy Power (Strategic target)

The Albanian Energy sector

- Total HPP capacity = 3.000MW
- Current HPP production =1.600MW
- Current HPP exploitation = 35%

The Albanian Energy sector

- 2009-2010 concessions assigned = 900^{MW}
- TBA (to be assigned) = 2.000^{MW}

The Albanian Energy sector

- Vlora 100^{MW} Thermo-electrical Power Station (TEC)
- Ashta 57^{MW} HPP - supposed to be productive in 2012
- Kalivaç 98^{MW} HPP - scheduled to be productive in 2013
- Devolli river HPP - 2015
- Vjosa river 700^{MW} HPP - currently under the tender process
- Skavica 350^{MW} HPP - construction ready to start
- etc.

36 Power Plants under construction at this moment

The Albanian Energy sector

- Austrian, Albanian, Italian banks:
standardized will to provide funds in a percentage
between 60-75%
- Other banks:
up to 90-95%
- Greek banks:
not interested (?)

The Albanian Energy sector

- Step-in right
- Guaranteed Long-term tariff

The Albanian Energy sector

TOTAL of PROJECTS 263

TOTAL of CONCESSION AGREEMENTS 96

-//- -//- UNDER NEGOTIATION 14

CONCESSION AGREEMENTS per Power Category

α. Up to 5 MW 57

β. Up to 10 MW 21

γ. Up to 50 MW 22

FINISHED PROJECTS (PRODUCTIVE) 26

PROJECTS UNDER CONSTRUCTION 18

The Energy sector Reality

Realistic View of the Investment Environment	
ALBANIA	GREECE
Establishment of co = 10 d	Establishment of co = 10 d
Bid File prep = 2 m	Bid File prep = 2 m
Tender outcome (results) = 3m	Unknown
Contract with Ministry = 2m	Unknown
Construction/Production License = 3m	Unknown
Total from ZERO to Construction = 11m	Unknown
Regulatory reformations	Regulatory reformations
One-Stop-Shop (established & functional)	One-Stop-Shop (idea launched - not established)

My conclusion (?)

ΕΛΛΗΝΟ-ΑΛΒΑΝΙΚΟ ΕΜΠΟΡΙΚΟ & ΒΙΟΜΗΧΑΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ
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