## StealthGas Inc.

### LPG SHIPPING – A RISING STAR

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## Disclaimer

### Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of applicable federal securities laws. Such statements are based upon current expectations that involve risks and uncertainties. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. For example, words such as "may," "will," "should," "estimates," "intends," and similar expressions are intended to identify forward-looking statements. Actual results and the timing of certain events may differ significantly from the results discussed or implied in the forward-looking statements. Among the factors that might cause or contribute to such a discrepancy include, but are not limited to the risk factors described in the Company's Registration Statement filed with the Securities and Exchange Commission, particularly those describing variations on charter rates and their effect on the Company's revenues, net income and profitability as well as the value of the Company's fleet.

## **Executive summary**

 What is LPG, where does it come from, what is it used for, and how is it transported?

### Fully refrigerated segment

- Freight Market development
- Production / Trades
- Fleet profile

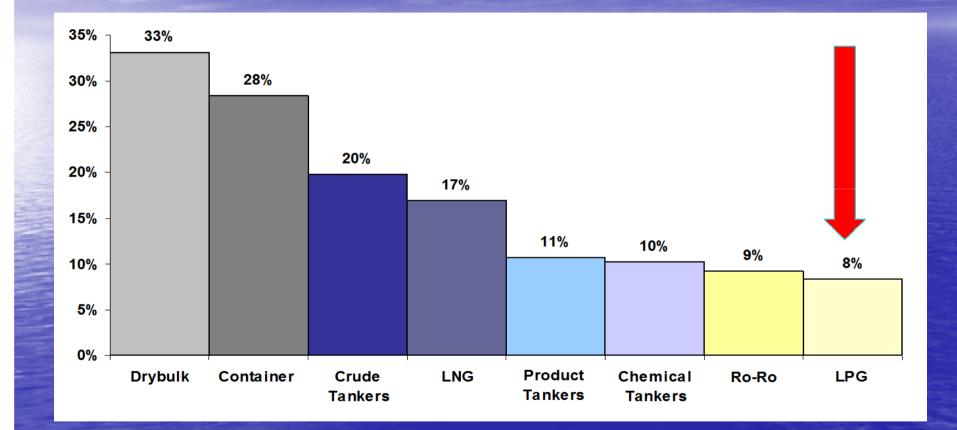
### Semi ref / pressurized segment

- Freight Market development
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- Fleet profile

### StealthGas Inc.

 An introduction into the leading provider of pressurized short sea LPG/Petrochemical gas transportation

### Despite a "stop" in new ordering, lots of ships will be delivered But not in the LPG space



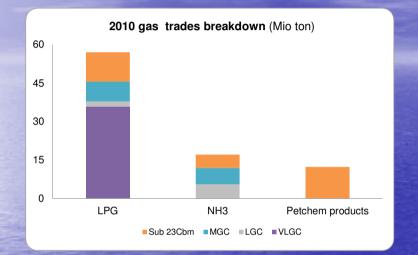
# LPG (LIQUID PETROLEUM GAS)

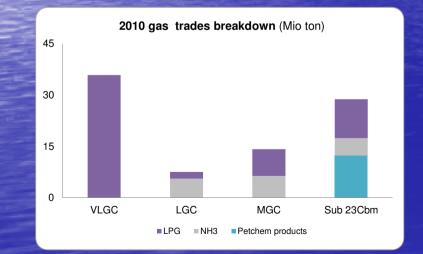
Product	Derived from	End Products
Propane / Butane / Ethane	Natural Gas Production Crude Oil Refining	Cars & Buses Other Vehicles Cooking, Heating Feedstock
Ethylene	Cracking Petroleum Feedstocks	Car Components Plastics Antilreeze
Propylene -> Polypropylene	Gasoline and Ethylene	Car Components Plastic Pipes Carpet Styrofoam
VCM (Vinyl Chloride Monomer) → PVC	Ethylene and Chloride Cracking	Pipe Homebuilding
Butadiene	Ethylene Cracking	Synthetic Rubber Tires Homebuilding
Ammonia	Natural Gas Production	Fertilizers Agriculture

### **Type of Carriers and Products**

Vessel type	Size cbm	Туре	Pressure	Freight
Qmax	255 - 265k	SSD/Reliquefactio n	0.25 bar	LNG
Qflex	200 - 230k	SSD/DFDE	0.25 bar	LNG
Standard LNG	125 - 165k	DFDE/ST	0.25 bar	LNG
Small – Med Max	1 - 75k	DFDE/ST	0.25 bar	LNG
VLGC	60 - 85k	Fully Refrigerated	0.5 bar	LPG,CPP
LGC	50 - 60k	Fully Refrigerated	0.5 bar	LPG, NH3, CPP
MGC	18 - 42k	Fully Refrigerated	0.5 bar	LPG
Small	2 - 23k	Semi Refrigerated	7.5 bar	LPG NH3
		Ethylene		Petro- chemicals
		Fully pressurized	<b>18 bar</b>	

### MARKET STRUCTURE





VLGC segment is the dominant segment and predominantly taking longhaul LPG. The relevance for the smaller segments is part-cargoes

 LGCs and MGCs used to be an integrated segment transporting NH3 and short(er)haul LPG

 In addition to LPG and NH3, the small segment services also petchem markets

Substitution effects limited in the larger segments

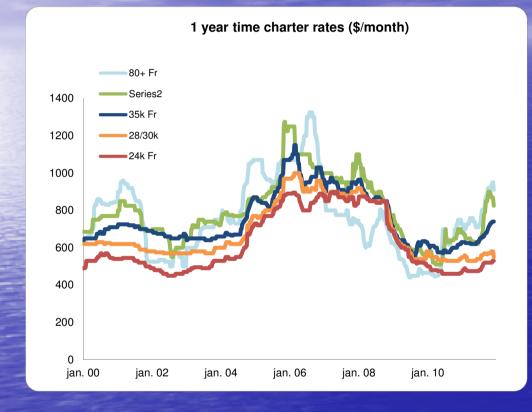
Source: Joachim Grieg

# Fully Refrigerated segment



Clipper Sun – 84000cbm 2008 built – owned by Solvang

## FREIGHT MARKETS RECOVERING

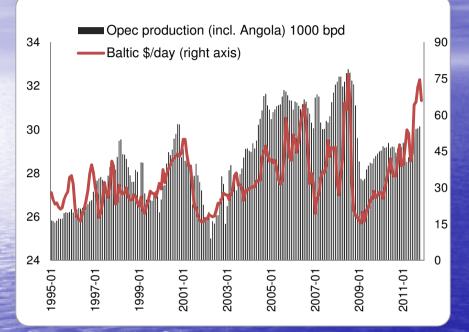


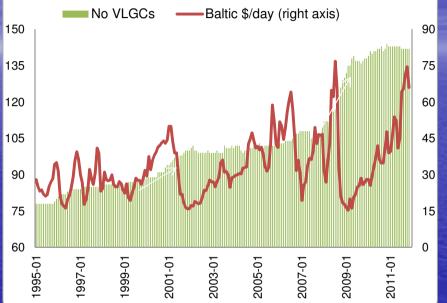
Source: Joachim Grieg

Rates following world economic fundamentals and concerting in the longer run

- VLGC market have absorbed oversupply and are rebounding. Future LGCs questioned. Effect trickling down to lower segments
- Midsize and Handy looking stronger
- New shipping cycle was well anticipated and rather obvious

## **OPEC PRODUCTION CRUCIAL**



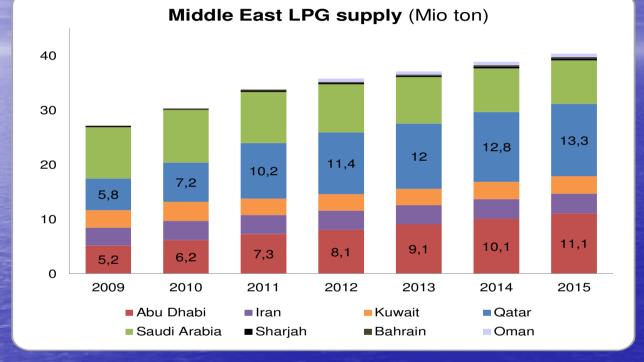


#### Source: Joachim Grieg

Fleet supply booms rather an exception in VLGC shipping
Clearly supply driven market in terms of volumes: lackluster 2011 but still record additions

 Increase in VLGC rates due to LNG output, much less because of OPEC additions

## MEG KEY PLAYER

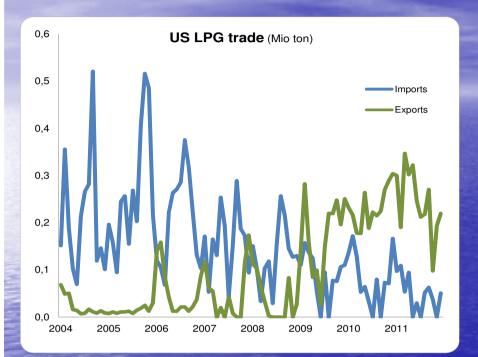


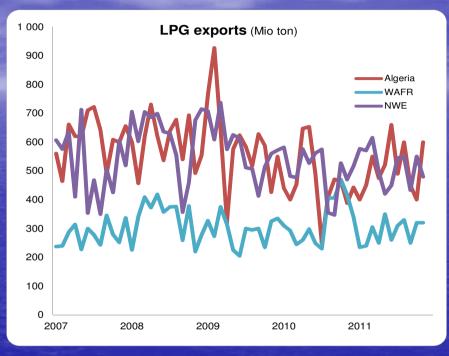
- Increasing volumes will be on account of the VLGCs and sourced from mainly 3 players: Qatar, Abu Dhabi and Saudi Arabia (+/-)
- Qatar added 3mio ton of trade in 2011
- Saudi exports still strong in 2011 despite pledge to massive direct LPG to petchem markets

⇒ Strong increase expected of LPG volumes to 70 mio ton

Source: Joachim Grieg

### US TRADE AND OTHER LPG EXPORTS

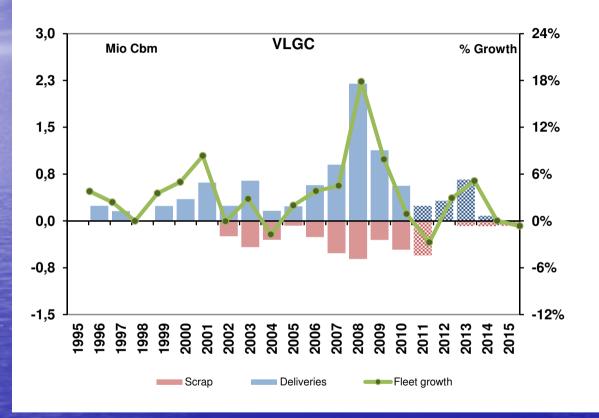




- US has become an LPG exporter because of adverse LPG pricing and shale gas revolution (?)
- Other LPG regions are more stable in terms of exports, although Algeria and North Sea have seen production problems in 2010 explaining lower output
   Exports out of Brazil have doubled in the period 2005-2010 (0.7 to 1.6mio ton)
- Indian LPG imports increasing to 4mio ton LPG (almost entirely on MGCs)

Source: Joachim Grieg

## FLEET PROFILE



• Orderbook largely delivered

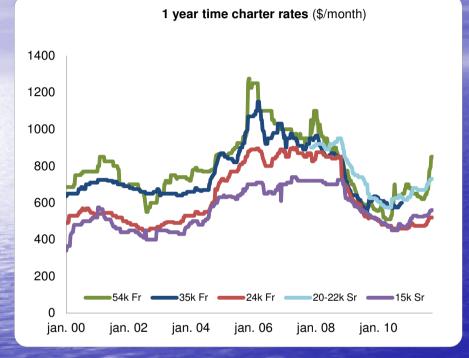
 $\Rightarrow$  *Risk for tonnage oversupply has evaporated* 

### Semi ref / pressurized - segment



Gas Elixir – 5000cbm built 2011 – owned by StealthGas

### FREIGHT RATES RECOVERING



1 year time charter rates (\$/month) 700 600 500 400 300 200 100 8-10k eth 3.2k Sr 6 5k S 0 jan. 00 jan. 02 jan. 04 jan. 06 jan. 08 jan. 10

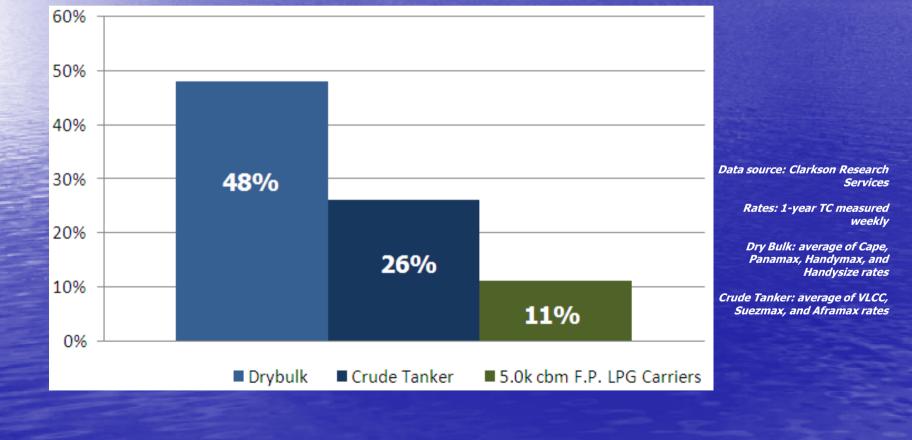
Freight rates adjusted upwards by all shipbrokers
 Fairly unique tightness in the small gas market
 *recovering global economics or simply more/new volumes to be shipped?*

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### 1-Year TC Rate Volatility Since 2000

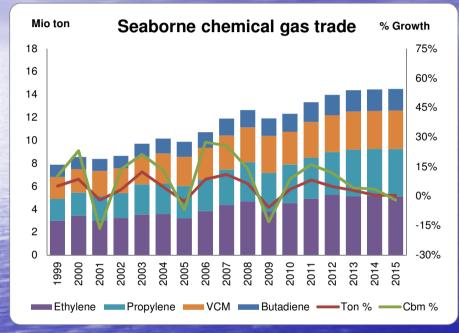
### But, small LPG rates remain relatively stable

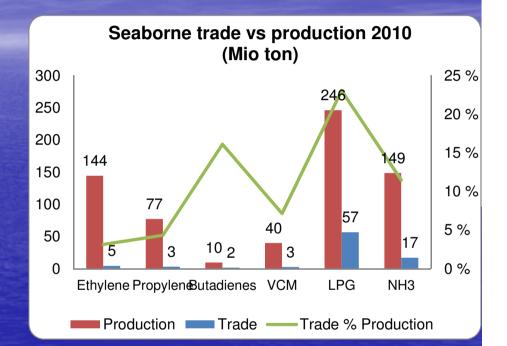
Small LPG tanker rates are significantly less volatile than crude tanker and drybulk rates



#### **1-Year TC Rate Volatility Since 2000**

# PETCHEM TRADE RECOVERING





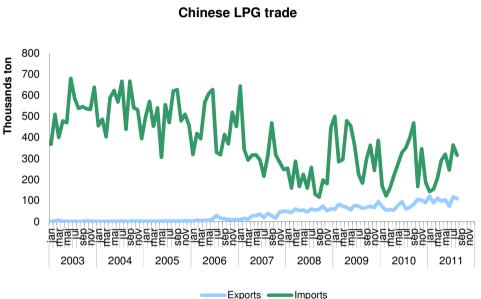
Cyclical petchem trades rebounding from the crisis
The trade % production shares are stable over time *More longhaul volumes will add to handy ship demand over time*

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# CHINA, CHINA, CHINA?

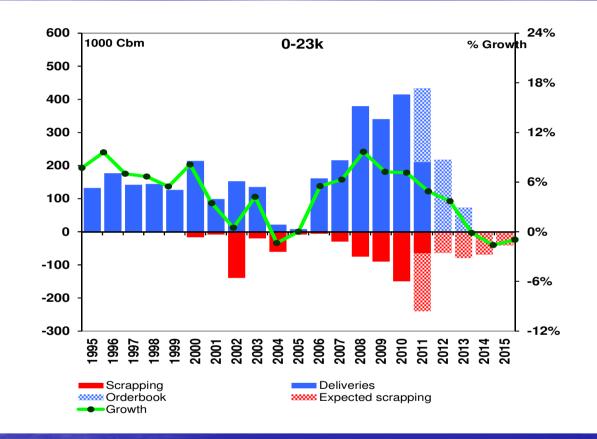
Chinese petchem imports (mio ton)

VCM 5 Propylene 4 Ethvlene 3 2 1 2008 2009 2010 2011 2003 2004 2005 2006 2007



Strong expansion in Chinese petchem imports halted? 2009 boost explained by stimulus program, lack of and delays in domestic cracker projects
Distribution trading to close neighbors emerged overnight and provides significant employment for Pressurized ships

# Fleet Profile

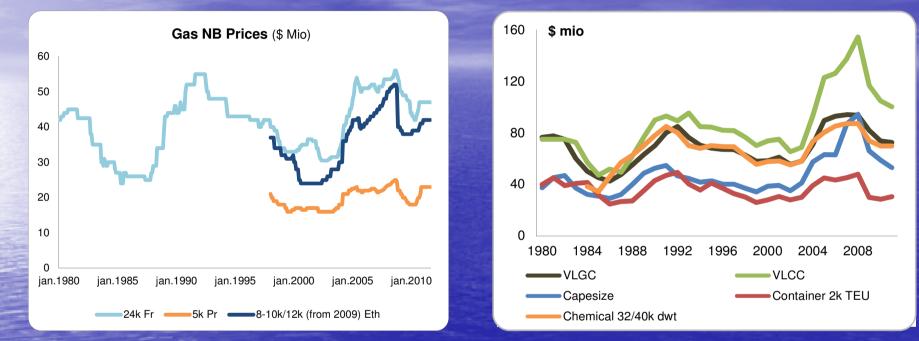


#### Negative fleet growth from 2013 and onwards

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## **NB PRICES**

**Overall NB values** 



Strong Yen resulting in expensive n/b's as Japan is the main builder of smaller LPG carriers, this again leads to very limited ordering

### Summary

- Significant increase in LPG production
- Changes in trade patterns
- Small orderbook
- Expensive n/b in the small segments due to strong Yen
  - Most factors in the equation point towards a strong period for LPG transportation throughout the size segments

### StealthGas Inc.





Gas Haralambos – 7000cbm 2007 built – trading for Petrobras in Brazil

Ducing and Church and	Tranlamantation
Business Strategy	Implementation
Consolidation and fleet renewal	<ul> <li>Took delivery of 3 Newbuilding LPG carriers in 2011 and sold 4 LPG carriers</li> <li>2 N/B LPG carriers to be delivered in 2012, and one vessel sold</li> </ul>
Moderate Leverage	<ul> <li>Third Quarter 2011 net debt to capitalization: 44.3%</li> </ul>
Visible Revenue Stream –	<ul> <li>75% of voyage days fixed for FY 2012</li> <li>40% of voyage days fixed for FY 2013</li> </ul>
Consistency	
Modern Fleet	<ul> <li>Our fleet average age is approx 10 years</li> </ul>
Close Customer Relations	<ul> <li>High quality customer base – low counterparty risk</li> </ul>
Cost-Efficient Operations	<ul> <li>Net Income Breakeven of \$5,975 per day in Q3 2011 (net of realized loss on interest rate swaps) compared to \$6,161in Q2 2011 and \$6,426 in Q1 2011.</li> </ul>
Share Repurchases	<ul> <li>Bought 550,000 shares during August &amp; September, 1.8million shares since the program's inception.</li> </ul>





### **Business Overview**

#### Fleet: 34 LPG Carriers

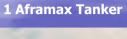


Propane Butane Ethane VCM Butadiene Propylene

#### **3 Product Tankers**



Diesel Jet Fuel Naphtha



∫ Crude Oil

Core Product:



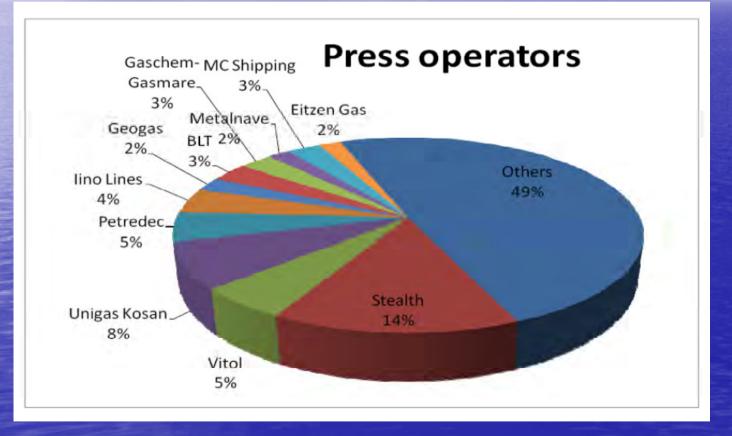
## LPG Fleet composition

Pressurized

 6300-7500cbm: 8 vessels
 5000cbm: 12 vessels
 3300-4100cbm: 10 vessels

Semi-ref
 – 3200-4100cbm: 4 vessels

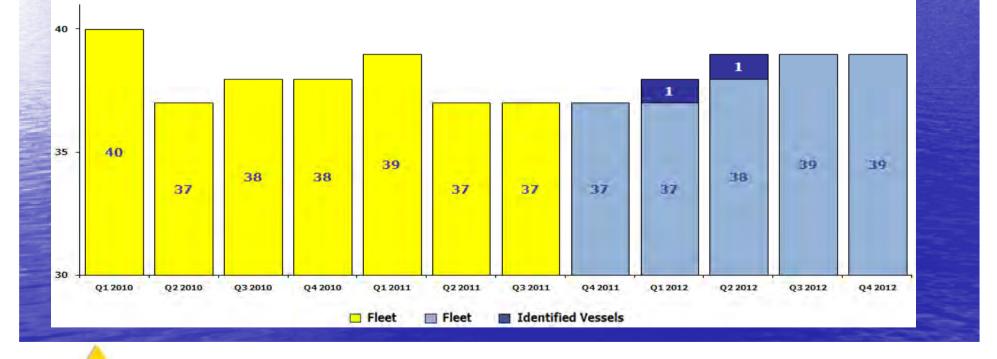
# OPERATORS OF PRESSURIZED TONNAGE



**Source: Inge Steensland** 

## **Fleet Development**

- Newbuilding program of 3 LPG carriers delivered in 2011 and 2 delivering in 2012
- Newbuilding program has committed financing
- Selective sale of older & smaller tonnage in 2011/12





## **Fleet Employment Profile**

EARNINGS VISIBILITY			2012				13	
	Q1 2012	Q2 2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
Veccel	Feb Mar	Apr May Jun	Jul Aug Sep	Oct Nov Dec	Jan Feb Mar	Apr May Jun	Jul Aug Sep	Oct Nov Dec
Gas Husky		<u> </u>	<u> </u>			<u> </u>	<u> </u>	
Gas Sikousis (Mindoro)								
Gas Spirit (Langwaki)								
Spike								
Navig8 Faith								
Navig8 Fidelity								
Gas Pasha								
Gas Myth								
Gas Sincerity (Arran)								
Gas Exelero (Cordova)								
Gas Astrid (Cobrador)								
Gas Zael								
Catterick								
Gas Haralambos								
Chiltern							-	
Sir Ivor								
Lyne								
Gas Defiance								
Gas Arctic								
Gas Ice								
Gas Marathon								
Gas Elixir								
Gas Shuriken				1.1				
Gas Legacy								
Gas Evoluzione								
Alpine Endurance								
Gas Icon								
Gas Cerberus								
Gas Cathar								
Gas Flawless								
Gas Crystal								
Gas Monarch								
Gas Emperor								
		20	5%			_20	13	
Gas Premiership						-20		
Gas Kalogeros		75	0%			40	%	
Gas Moxie	30		/				/	
Gas Kaizen	200							



# StealthGas Inc.

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