

Mr. George Ftikas

Senior Associate

KLC Law Firm

Bulgaria

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Education:

Institution:	Centre for Energy, Petroleum & Mineral Law and Policy- CEPMLP, University of Dundee-UK
Date:	2003
Degree/Diploma Obtained:	MBA, Master of Business Administration in Oil & Gas Management

Institution:	Edinburgh Business School, Heriot Watt University-UK
Date:	2002
Degree/Diploma Obtained:	MBA, Master of Business Administration

Institution:	Cardiff Law School, University of Wales Cardiff-UK
Date:	2001
Degree/Diploma Obtained:	LL.M. in Legal Aspects of Marine Affairs

Institution:	Democritus University of Thrace-GR
Date:	1999
Degree/Diploma Obtained:	Law Degree

Language Skills (5 highest, 1 lowest)

Language	Reading	Speaking	Writing
Greek	5	5	5
English	5	5	5

Membership of Professional Bodies:

- Member of Thessalonica Bar Association (Greece)
- Member of MBA Association

Other Skills (e.g. computer or specialist experience)

- Proven project management skills;
- Experience in Strategy Implementation, Business Consultancy & HR Management;
- Excellent teamwork, communication and people management skills;
- Computer literacy, Windows XP, internet

Present Position: KLC Law Firm

Position in the Firm: Senior Associate, KLC Bulgaria

Years with the firm: 3 ½ years

Key Qualifications:

- Specialized in the energy sector with more than 7 years of legal experience in energy & transport related issues;
- Legal advise in various energy & transport large scale projects funded by the EU and other international organizations, as an External Collaborator-Consultant
- Legal advice on energy regulatory issues in the gas and electricity sector regarding the drafting of the National Strategy Paper for Natural Gas and legal approximation with EU standards and Directives;
- Participation in various professional seminars in the Centre for Energy, Petroleum & Mineral Law and Policy-CEPMLP, regarding application of fundamental principles in oil and gas investments, international project finance, financing and evaluating energy projects, negotiating and resolving disputes in the energy sector;

- Experience in legal, political and regulatory issues related to the promotion and realization of foreign investments in the energy & transport sectors, in Eastern European countries;
- In depth knowledge of regulatory issues in energy, liberalization of energy markets and drafting energy legislation;
- Experience and knowledge of EU energy legislation and regulations
- Experience in HR management, executive search and business consultancy

Field Experience:

Country	Date
Greece/EU	September 1999-present
Bulgaria	July 2006-present

Professional Experience Record:

Date:	July 2006-present
Location:	Athens, Greece
Company:	Kallimopoulos, Loukopoulos & Chiotellis (KLC) Law Firm
Position:	Senior Associate-Manager, KLC Bulgaria EOOD
Description:	<ul style="list-style-type: none"> • Overall Management of Sofia Office, • Preparation of Budget, implementation of Financial Control, HR Management, Business Development, External Relations, • Legal advice to Greek and foreign clients, regarding investment issues, • Legal advice on energy & transport related EU funded projects in Eastern European countries and economies in transition, • Analysis of energy regulatory and energy policy issues, harmonization of national legislation with EU energy Directives,

	<ul style="list-style-type: none">• Legal assistance in issuing energy licenses, authorizations and permits to new businesses and energy enterprises,• Analysis of Bulgarian legal framework, regarding production, distribution and transmission of electricity, with an emphasis on renewable energy resources (wind, solar, geothermal, biofuels),• Internal project management and provision of advice to private companies operating in the Natural Gas and energy sector in Greece,• Organization, overall supervision and execution of business event on 26th February 2008 in Sofia-Bulgaria in collaboration with leading NGO, namely <i>Bulgarian Business Leaders Forum</i> (http://www.bbllf.bg/), with title: “Bulgaria: One successful year after EU Accession”,• Speakers: <i>Minister of EU Affairs</i>-Ms. Grancharova, <i>Minister of State Administration</i>-Mr. Vassilev, <i>Deputy Minister of State Administration</i>-Mr. Ivanov, <i>Deputy Minister of Justice</i>-Ms. Raichinova, <i>First Economic Counselor of Greek Embassy in Bulgaria</i>-Mr. Zomas, <i>KPMG Partner</i>-Mr. Mc Caul, and <i>KLC partners</i>,• Key note speaker, Vice President KLC Law Firm-Mr. Thomas Lamnidis, title: “ Eurasian Energy Market: Threats and Challenges”, other subjects discussed: PPP’s, Intellectual Property Rights, Investment climate in Bulgaria, etc.
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Date:	2005-2006
Location:	Athens, Greece
Company:	MANPOWER Inc., Greece
Position:	Executive Search Consultant
Description:	<ul style="list-style-type: none"> • Analysis and segmentation of Greek Banking, Finance and Energy Sectors, • Provision of Business Consultancy services to major Greek and foreign clients, • Assessment & Selection of Executives, on behalf of clients, • Developed plans for Strategy Implementation, within companies, • Provision of HR Management services

Date:	1999-2003 (2003-2004: Military Service in Greek Air Force), 2004-2005
Location:	Athens, Greece
Company:	Lamnidis & Associates Law Office & KLC Law Firm
Position:	External Collaborator-Energy Consultant
Description:	<p>Legal advice and assistance on major energy and Natural Gas related EU funded projects in the projects</p> <p>-backstopping legal team-PHARE project <i>“Development of the Objectives of the INOGATE Programme in Romania”</i></p> <p>-legal expert in the EAR Project <i>“Institutional Building Support to the Energy Regulatory Office”</i></p> <ul style="list-style-type: none"> • preparing relevant legal drafts, • analyzing national energy legislation, • proposing harmonization with respective EU rules and necessary steps for the effective liberalization of national Natural Gas markets in participating countries,

	<ul style="list-style-type: none">• drafting of secondary legislation regarding gas and electricity licensing for production, distribution, trade, cross border conditions, technical standards and environmental conditions for• Prepare settlement of disputes mechanism• Assist ERO in drafting and issuance of license for energy enterprises• Assistance to ERO in drafting authorizations and permits and in establishing a compliance monitoring system
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